



Quinetha Frasier

Senior Funding Strategist, Trainer and CEO

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Bio: Make Purpose Your Priority!

Quinetha Frasier, affectionately known as "Que," is a self-proclaimed tech evangelist for Philanthropy. This serial entrepreneur is the Cofounder of a pledge automation software company and CEO of a Nonprofit Management Consulting firm. Que is the perfect storm between Tech and Philanthropy. As an expert funding strategist, keynote speaker, and technology advisor she has spent the past 18 years raising money; supporting grantmakers, and building the capacity of over 300 nonprofits across the country. Organizations like the Southeastern Council of Foundations, Trident United Way, University of Georgia, Veterans Empowerment Organization, Foundation Center and the Andrew Young Foundation have relied on Que's strategy, training and advisement to support and build sustainable social impact programs.

Que's personal passion and mission is to motivate, inspire and prepare people who desire to make a positive impact in the world. As a sought after keynote speaker and trainer, she facilitates group meetings and workshops across the country targeted to Nonprofit Founders and Social Entrepreneurs. Her clientele has included a variety of faith-based entities; the Georgia Center for Nonprofits; Allen University; Technovate; Global Social Venture Competition (GA Tech); The Foundation Center; Office of Congressman John Lewis; Rainbow Push; Net Impact; The National Black College Alumni Hall of Fame (Tommy Dortch) the Girtank Foundation (in partnership with beauty-retailer Sephora); and the Higher Education Counselor Association (HECA). She has published articles in the GA Center for Nonprofit's Centerpoint Newsletter, Charleston Business Journal and Idealist.org column.

A proud Gullah Native of the Sea Islands of Charleston, SC, Quinetha is a graduate of Tuskegee University, and Webster University. She holds national certification by the National Development Council and NeighborWorks in Economic Development Finance, Community Development and Grantwriting.

Que enjoys global travel with her Beau; interviewing change-makers; listening to NPR; reading tons of non-fiction books; watching Wheel of Fortune; and 'geeking-out' on new technology that accelerates philanthropy.

Education

Tuskegee University	Bachelor of Arts	Political Science	1998
Webster University	Masters of Business Administration		2006

Certifications

The Grantsmanship Center Institute
Human Resources and Service Administration (HRSA) Grantwriting Certification for Minority Institutions
White House Faith-Based Initiative Grant Writing (HUD/DOC/DOJ/DOE)
Neighborworks Training Institute- Financing Community Development Certificate
Neighborworks Training Institute- Financial Management for Organizations Certificate
National Development Council- Economic Development Finance Professional Certification
National Development Council- Business Credit Analysis Professional Certification
National Development Council- Affordable Housing Finance Professional Certification
Financial Specialist Academy-Wachovia Bank
Bonded Notary Public (2006)
Series 6, 63, and 65 Securities Licensing- FINRA

Community Boards

City of Atlanta Continuum of Care Board- Ranking and Review Committee 2013
Emergency Food and Shelter Program (EFSP)- Allocation Board 2012
HouseProud Atlanta 2012
Educate Haiti (Advisory Board) 2013
South Carolina Community Loan Fund 2015
Palmetto Project 2015
Re:Imagine (GA) 2014
Corpus Cassium (SC) 2015
Ellevate (Charleston) - Chair of Communications and Marketing 2015
Mayor Joseph P. Riley, Jr. Vision Award Selection Committee 2015
Southern Women's Show Advisory Board 2015-2016
Yonges Island Community Resource Center 2015
Coastal Community Foundation- Fundraising Board Committee 2016
Charleston (SC) Chapter of Links, Inc. – Communications Committee Chair 2017

Media Features and Presentations (2014-2017)

Guest Writer, GCN Centerpoint Newsletter
Guest Writer, Idealist.org Column
Guest Writer, Ellevate Network
Guest, The Better You Project Radio Show
Guest, Stepright With Lynn

Guest, The Dana Barrett Show
Presenter- Net Impact Conference
Presenter- Blacks in Technology Policy Conference
Presenter- University of Georgia- Athens
Presenter- SC Manufacturing Association
Presenter- GA Regional Grantwriters Association
Presenter- Links Incorporated 2017 Southern Area Conference
Presenter- American Image Consultants Association – LinkedIn Master class
Keynote- Beulah Heights University
Article Feature- Rolling Out Magazine (Oct 2017)
Article Feature- Urban Geekz (Sept 2017)
Article Feature- Technology Association of Georgia (TAG)
Presenter: Social Venture Partners (Coastal Community Foundation) Pitch Competition
Organizer and Presenter- Rainbow Push Coalition PushTech2020 Conference (Atlanta)
Presenter- National Black College Alumni Hall of Fame Conference (Tommy Dortch)
Guest- **Business RadioX**® with Stone Payton High Velocity Radio
Guest- *Eliza Mary Global Network Radio*

Grants Development and Workshop Facilitation Experience (Brief Listing)

Urban League of Greater Atlanta
Veterans Empowerment Organization
First Robotics
Relmagine
Sweetgrass Cultural Center
Art Forms and Theatre Concepts
Donnelly Gaylord Foundation
Honor Code
Alabama Career Center
West Anniston Community Foundation
Talladega College
Christ Deliverance Christian Center
Tom Joyner Foundation HBCU Orientation
Trinatae Foundation
Judah Foundation
St. Stephens Baptist Church
Ten Mile Neighborhood Association
Charleston County Housing Authority
Lowcountry Housing and Economic Development Foundation
SC Community Development Association
St. Peter Baptist Church-SC
St. Peters AME Church-SC
Anniston High School
Talladega High School
A-1 Car Detailing
St. Andrew's Episcopal Church
Carver Bible College

RSB Student Exploratory and Robotics Club
Trinity AME Church-SC
Mt. Zion AME Church-SC
Beaufort District AME-SC
Faith Chapel Christian Church- AL
The Douglin Group
ACTS, Inc.
Metro Atlanta Baptist Ministers Union
The Clinton Ron Walker Scholarship Fund Inc.
Seeds of Hope
Pleasant Hill Baptist Church-GA
Tiara Hairston-The Summit
Marietta-Roswell Chapter Delta Sigma Theta
Four Seasons Sports Camp
First Zion Baptist Church-New Orleans
JJTek Industry- FL
DMJ Ministry-GA
Ministry Partners LLC- Indianapolis, IN
Sixth Episcopal District- African Methodist Episcopal Church
D-Unity LLC Consulting
Creative Foundations - Fort Valley, GA
Aiken Preparatory School
St. Matthews Baptist Church- New Orleans, LA
The Spritz Group
KidBuilders, Inc.
The Resource Group-
St. Paul AME Church- Columbus, GA
The Daveron Group- Virginia Beach, VA
The Athens Community Agenda
God's Olive Branch- MD
The Providers Group
Athens Community Agenda
Tabernacle Baptist Church- Augusta, GA
The Palm House
Town of Hollywood, SC
S.L.A.M. Youth Program
Genesis Media- Augusta, GA
Otis Nixon Foundation
Total Grace Christian Church
Center for Community Empowerment (CCE)
Sea Island Comprehensive Community Health, Inc.
Frazier Preparatory Academy- Chicago, IL
Lowcountry Retirement Communities LLC
Office of Congressman John Lewis (Workshop Facilitation)
AJC, LLC (Construction)
Life Changing Communities Outreach- AL
YoungLife Metro Atlanta
Vision Atlanta
Greater Travelers Rest Baptist Church

The Greater Atlanta Urban League- The Entrepreneurship Center
The Foundation Center-Atlanta (Workshop Facilitation)
Georgia Center for Nonprofits (Faculty)
TechBridge, Inc
The Summit to Save Lives, Inc.- GA
Friendship West Baptist Church- TX
Crisis Advocacy Program, Inc.
Restoring the Seed, Inc.- GA/IL
Liberty Hill Missionary Baptist Association
Advocates Worldwide Foundation
Adoption Discovery
The William Lewis Foundation (SC)
The Motorsports Academy (TN)
Daytime Moon Creations (NY) Mentor
Friends of Mary Lou
Educate Haiti (GA) Advisor
Johnson Bell Foundation
House of Blendz LLC (NY)
Boxcar Grocer
Girl Tank
JUMP Africa
Prissy Tomboys
John's Heart Foundation
Gideon's Promise
Colleton County Habitat for Humanity
Cross Roads Montgomery
St. Johns AME Church (Eufaula, AL)
Walls of Life Housing Solutions, Inc.
Atlanta Area Homeless Health Foundation (A2H2)
Re:Imagine
Teach One Reach One (T.O.R.O.)
New Direction of Central Alabama, Inc.
Southeastern Council of Foundations
Rodbenders Bass Club of Atlanta
Condor Foundation
Greater St. Paul AME Church (Troy, AL)
SheWill, Inc.
JUMP Africa
Women's Council of the Empire Board of Realtists (Atlanta, GA)
Lockwood Foundation
Prissy Tomboys
M.A.S.S.
The Beasley Foundation
The Gaylord Donnelly Foundation (Facilitator)
Allen Entrepreneurial Institute (Coach and Facilitator)
Cleveland Carter Enterprises
Beulah University
The Royal Foundation